aplite
consulting

COMPANY PROFILE
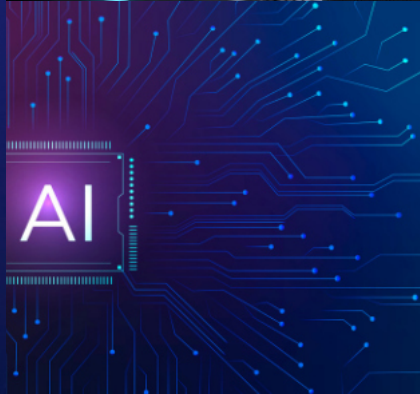**2022**

About Aplite

As your **business** depends on good people as well as technology, **we are** here to make **technology** accomplish what you need at **its best**

Founded in 2014, Aplite Consulting has emerged as a leading solutions provider trusted by many businesses across Tanzania.

Aplite Consulting has significant experience across industry sectors, products and services, with substantial work done in providing professional services, infrastructure solutions, technical support, and technology outsourcing to all sectors. Key clients have ranged from banking and financial services, telecommunications, manufacturing, government, and NGOS.

Working with a team of highly skilled technicians with skills cutting across all facets of technology, we endeavor to ensure that we assist all our customers meet their IT milestones with the bigger target of reaching the organization's Business requirements.

WE BELIEVE IN **COMMON SENSE, COURAGE** AND **CHEMISTRY**

"The meeting of two personalities is like the contact of two chemical substances: if there is any reaction, both are transformed" - **Carl Jung**

OUR MISSION

To accelerate advanced IT solutions adoption for government and enterprise organizations.

OUR VISION

To be the leading IT solutions provider across Africa offering advanced business technology solutions to government and enterprise organizations.

OUR VALUES

Promise to Customers. Creating a great customer experience that begins with staying true to the words we speak and the bonds we make.

CEO Statement

We're your innovative, agile, and experienced technology and IT services partner in Tanzania

Our in-house consulting team work alongside our managed services, cloud and communications specialists to deliver a comprehensive range of ICT solutions and services.

But it's our commitment to brilliant outcomes that really makes us the partner of choice for so many organisations. We create enduring partnerships with all our clients which enable us to be your dynamic, agile and long-term technology partner. We're the people who take the time to understand your business, ensure we speak your language, and proactively work on your side.

JOHN MAINA
CEO Aplite Consulting.

98%
Rate Us With 5 Out Of 5 Starts, They Are Satisfied!

83%
Of Our New Clients Return With More Work for the next.

WE ARE **PASSIONATE** AT WHAT WE DO

We are committed to providing our corporate and private clients with professional, robust, and affordable solutions that are the most appropriate for their individual needs. Client satisfaction and mutual trust form the backbone of our company, and a vast majority our clientele are originally gained through positive referrals.

USER EXPERIENCE DEVICES

· Laptops, desktops, printers, scanners, shredders, · Access Control, fire and Safety devices, · CCTV Surveillance, Intrusion and Detection Systems

DC NETWORK

Data Centre Switching · Data Centre Security · Software Defined Networking

DC IT PLATFORMS

Compute platforms · Virtualization & emerging Platforms · Storage & Data Management · OS , Database & Middleware · Professional Services

WAN & LAN

Wide Area Network Services · Local Area Network Services including cabling. · WIFI i& Collaboration · SD WAN

CYBER SECURITY

Data Centre Security · Cyber Security · Database Security

DC INFRASTRUCTURE

Wide Area Network Services · Local Area Network Services including cabling. · WIFI i& Collaboration · SD WAN

OUR
PROPOSITION
NON–IT DC
INFRASTRUCTURE

Non-IT DC Infra :-

- Data Centre Containers – Self contained data centre
- Data Centre Physical Infrastructure Services –racks, cabling, UPS, patch panels etc
- Data Centre Cooling – air and liquid cooling
- Data Centre Physical Security – access control and IP Surveillance

Professional services

Design and Consultancy Professional Service, Implementation Professional Services and SLA Centric Professional Services

OUR
PROPOSITION
NETWORKING & SECURITY (DC, WAN & CAMPUS SOLUTIONS)

Data Centre Networks

- Data Centre Switching, Routing, Aggregation, SD Networking
- Data Centre Security –Perimeter and Data Centre Firewalls, WAF, Load Balancers, WAN optimization etc
- WAN Routing.
- Optimised WAN using Software Defined WAN (SD-WAN).
- Software Defined Access for the Campus and branch networks

Professional services

Design and Consultancy Professional Service, Implementation Professional Services and SLA Centric Professional Services

OUR
PROPOSITION
DATA CENTER IT
PLATFORMS

DC Platforms

- Compute Services -Servers and Blades
- Virtualization software
- Storage – block, object, file
- OS , Database & Middleware
- Back-up and archival

Professional services

Design and Consultancy Professional Service, Implementation Professional Services and SLA Centric Professional Services

OUR
PROPOSITION
CYBER-SECURITY

- Email Security
- Endpoint Security
- Network Access Control
- Identity and Access Management
- Security Information and Event Management
- L2 and L3 network encryptors
- Threat Intelligence, analysis including detection and prevention.
- Network Security and Forensics
- Cloud Access and Security Broke

Professional services

Design and Consultancy Professional Service, Implementation Professional Services and SLA Centric Professional Services

aruba®
ClearPass

mimecast®

Forcepoint

DARKTRACE
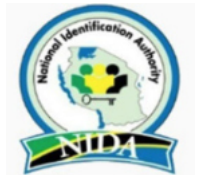
FØRTINET®

CISCO

kaspersky

McAfee

Check Point
SOFTWARE TECHNOLOGIES LTD.

Symantec

FIREEYE™

TREND
MICRO™

WE **AIM HIGH.**
BUT NEVER
LOOK DOWN.

NMB

CMC AUTOMOBILES

MKOMBOZI
COMMERCIAL BANK

act:onaid

Standard Bank

TBC1
Ukweli na Uhakika

BOARD OF TRUSTEES
NSSF
NATIONAL SOCIAL SECURITY FUND

KCB

GEPF
MFUKO WA MAFAO YA KUSTAAFU
RETIREMENT BENEFITS FUND

AB
AZANIA
AZANIA BANK LIMITED

TPA
Tanzania Ports Authority

BARCLAYS

TRA

MARIE STOPES
TANZANIA
Children by choice, not chance

EB EXIM BANK
Innovation is life

FINCA

giz

ICAP
Columbia University
Mailman School of Public Health

TANESCO

SNV

psi
Healthy lives. Measurable results.

GEA engineering for
a better world

Abt
ASSOCIATES

SSRA
Social Security
Regulatory Authority

SAGCOT
SOUTHERN AGRICULTURAL GROWTH
CORRIDOR OF TANZANIA

PCI

FK INTERNATIONAL
SCHOOLS

National Identification Authority
NIDA

thank you for
business with us.

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